

Message Text

UNCLASSIFIED

PAGE 01 THESSA 00008 091430Z

50

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 RSC-01 /021 W

----- 105506

R 091310Z JAN 75

FM AMCONSUL THESSALONIKI

TO USDOC WASHDC

INFO SECSTATE WASHDC 2204

AMEMBASSY ATHENS

UNCLAS THESSALONIKI 0008

3.O. 11652:N/A

TAGS: BEXP, GR

SUBJECT: LICENSING OPPORTUNITY: NORTHERN GREEK FOODSTUFFS
FIRM INTERESTED IN CATSUP PRODUCTION

1. FRANK LEKKAS, BOARD MEMBER OF ZANAE, SA, CONTACTED
CONGEN JAN 9 ON BEHALF OF ZANAE PRESIDENT NICOS
NICOGLIOU RE FIRM'S INTEREST IN LICENSING AGREEMENT
OR CONTACT FOR TECHNICAL KNOW-HOW TO PRODUCE
TOMATO CATSUP ACCORDING TO US SPECIFICATIONS.

2. ZANAE, SA, IS ONE OF LARGEST PRIVATE FOOD
INDUSTRIES IN NORTHERN GREECE WITH PLANTS AT
THESSALONIKI AND VIRRIA. ZANAE REPORTS 1974
TURNOVER OF APPROX DOLLARS 5.5 MILLION AND 1974 EXPORTS
OF DOLLARS TWO MILLION INCLUDING PRIMARILY
TOMATO PASTE, JAMS AND SPECIALTY FOODS. FIRM
CURRENTLY PRODUCING 32 VARIETIES OF CANNED GOODS
AND HAS ALL INGREDIENTS FOR CATSUP PRODUCTION.

3. REFERENCE. FIRST NATIONAL CITY BANK, ATHENS AND
THESSALONIKI BRANCHES.

4. ZANAE PLANNING CATSUP PRODUCTION FOR DOMESTIC
AND EXPORT MARKETS. WILLING TO CONSIDER VARIETY
OF RELATIONSHIPS INCLUDING LICENSING AGREEMENT,
CONTRACT FOR TECHNICAL KNOW-HOW, OR PURCHASE OF
PATENT.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 THESSA 00008 091430Z

5. INTERESTED FIRMS SHOULD CONTACT NICOS NICOGLOU,
PRESIDENT, ZANAE, SA, ORVILLOU 6, THESSALONIKI.
BRENNAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975THESSA00008
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750009-0130
From: THESSALONIKI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750164/aaaacehw.tel
Line Count: 64
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: buchant0
Review Comment: n/a
Review Content Flags:
Review Date: 26 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 MAR 2003 by RicharJA>; APPROVED <05 JAN 2004 by buchant0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: LICENSING OPPORTUNITY: NORTHERN GREEK FOODSTUFFS FIRM INTERESTED IN CATSUP PRODUCTION
TAGS: BEXP, GR
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006